



Sales Manager

Location: UK, home based
Salary: Negotiable

Adina is a leading UK distributor of speciality cosmetic ingredients, representing some of the most prestigious and innovative companies from around the world. Our extensive product portfolio includes established industry favourites and cutting edge technologies.

Due to expansion, we are looking to fill a vacancy of Sales Manager. Key duties will include:

- Growing the gross profit of the business
- Strategic planning in coordination with the MD
- Business development
- Leading and inspiring the sales team
- Networking at industry events

The perfect candidate will have the following attributes:

- Motivation in abundance
- 5+ years sales experience in the UK Personal Care industry
- Sound technical knowledge
- Ability to lead and inspire

The successful candidate is expected to be a significant part of our senior management team and be able to step up to director level in the future.

Please apply to applications@adina.co.uk

Open until filled.

No agencies please.